## September 8, 2021 Board Report

Administration Division



## Program Updates

- Trade & Economic Development Program
  - Completed two virtual trade missions: one with buyers in South Korea and one with Canada that introduced 64 buyers to 5 Nevada companies.
  - Attended the North American Agricultural Marketing Officials (NAAMO) annual meeting to discuss new marketing and trade trends to better promote Nevada food and agriculture industries.
  - Participated in the Western United States Agricultural Trade Association (WUSATA) summer meeting to plan 2022 trade activities.
    - Nevada will lead 9 trade missions/shows.
  - Conducted visits with 8 food and agricultural companies in southern Nevada to discuss new marketing, trade and economic development efforts
  - Senior Trade Officer spoke at a press conference for the inaugural Salon International de L'Alimentation (SIAL) America food and beverage trade show that will take in Las Vegas on March 22-24, 2022
  - Released Q1 and Q2 2021 trade reports for Nevada's food and agriculture sector.
  - Presented on trade resources the NDA offers and provided an economic spotlight on Douglas County to the Minden Rotary Club.
- Communications & Promotions
  - News releases
    - Annual reminder to protect public safety from <u>rabies in bats</u>
    - Announcement of <u>Nevada food and agriculture industries breaking trade</u> record in first quarter of 2021
    - Announcement of <u>Nevada Hemp Plan approval from USDA</u>
    - Announcement requesting applications for southern Nevada CSFP partner
    - Annual reminder to protect horses against West Nile Virus with vaccination
  - Fielded media inquiries about:
    - State entomologist discussed <u>borers affecting Ash trees in northern</u> <u>Nevada</u>
    - Clark County School District's back-to-school lunch trouble
    - Director Ott participated in <u>Nevada Business Magazine's Government</u> <u>Roundtable</u>
    - Universal free meals could put funding for low-income students at risk if gaps in data aren't fully addressed, some school district officials warn
    - Director Ott met with U.S. Secretary of Agriculture Tom Vilsack, Governor Sisolak and Rep. Susie Lee for a <u>tour of a southern Nevada</u> <u>school nutrition program</u>
    - Drought conditions in Nevada
    - Mormon Crickets in northern Nevada
    - Odds of tick bite-induced Lyme disease low in Nevada but higher in Tahoe, Sierra foothills
    - The <u>cicada population in Nevada</u>

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- Food safety stories for Elko Grown
- The communications team continues to implement four concurrent communications plans with tactics including:
  - Industry updates
  - Monthly newsletters
  - Sent the following regulation notices:
    - NAC 557 Workshop & NAC 571 Survey
    - <u>NAC 555, 586, 587 Surveys</u>
    - July 2021 Industry Update 81st Legislative Session Recap
    - NAC 555 (Plant Pathology Fees) Workshop
    - NAC 552 & 554 Business Impact Surveys
    - Notice of hearing to adopt NAC 564 & 565
    - Notice of hearing to adopt NAC 557 Regulation
- Staff have fielded 18 public records requests, of which 13 are completed.
- Staff have completed educational and promotional material, including:
  - 2019 Hemp Report
  - Nevada Food and Agriculture Trade Report 2021 Q1
  - Agriculture Census flyer
  - Pesticide Waste Collection flyer
  - <u>Finding Nevada Food</u> Specialty Crop Grant Program advertisements